

Unum appoints Vice President Business Development



Alan McInnes, Vice President Business Development, Unum Aircraft Seating

[Unum Aircraft Seating](#) has announced the appointment of Alan McInnes as Vice President Business Development. McInnes will be responsible for leading business development and driving new commercial opportunities as Unum launches to the market.

McInnes has experience across the inflight product development and delivery sector having worked for several supply side and airline side organizations including [Thomas Cook](#) where he was Head of Inflight Services, said a [January 9 press release](#).

Prior to joining Unum, McInnes worked as Vice President Business Development at [Caeli Nova](#), implementing the necessary processes and procedures to support a recruited team as the business went to market for the first time.

“I’m passionate about cabin product, and am looking forward to applying my expertise as Unum is launched as a new company to the inflight marketplace. The product offer Unum has developed for airline customers is incredibly exciting and we will strive to remove the often-experienced pain points of delayed deliveries and inflexible service,” said McInnes.