

PXCom and FPT Software sign strategic MoU



PXCom and FPT Software have partnered to elevate IFEC offerings

[PXCom](#) and [FPT Software](#), a global tech consulting provider, have announced a strategic partnership to elevate IFEC offerings. With this partnership, PXCom now adds to its offering, an effective “glocal” presence including day-to-day operations support, the March 16 press release stated.

“As PXCom activity significantly grows on five continents, it was mandatory that our customers, on a case-to-case basis, could benefit from a local presence, trained to our SkyVerse platform,” said Cyril JEAN, CEO, PXCom.

Propelling FPT Aviation business

With this partnership FPT Software has extended its portfolio of airline offerings to include the inflight digital environment by adding PXCom’ products to its catalog.

“This strategic alliance with PXCom aligns perfectly with our mission to bring world-class digital experiences to complex industries. By integrating our cloud-native software, AI capabilities and system integration strength with PXCom’s IFEC platform, we’ll enable airlines to offer richer content, smarter analytics and a seamless passenger journey — all while improving operational efficiency,” said Head of Aviation Technology from FPTSoftware.

Shaping the future of IFEC

This partnership is poised to cross-feed based on the mutual expertise (AI, Inflight Connectivity, Edge caching, IT integration) to deliver tech solutions to the IFEC platform within the aviation industry to begin with.

“Such partnership is strategic for PXCom. We are a tech enabler,” said Jean. “Beyond our core expertise, our motto has always been to rely on a carefully handpicked number of high value partners, to complement our capabilities, and deliver unmatched technical inflight digital platforms. We are thrilled by the big leap that triggers our partnership with FPT.”

Added FPTSoftware's Head of Aviation Technology, "We are not just integrating systems; we are redefining the digital architecture of the skies. By merging our expertise in AI and Edge caching with world-class connectivity, we are eliminating the traditional boundaries of inflight technology. This partnership is the first step in a journey to make the cabin experience as seamless and intelligent as the world we leave on the ground."