

Hughes signs MoU with Airbus to become MSP



Reza Rasoulia, Senior Vice President of the Aviation Business Unit at Hughes at AIX in Hamburg

[Hughes Network Systems](#), LLC (HUGHES) has signed a Memorandum of Understanding (MoU) with [Airbus](#) to become a managed service provider (MSP) for the Airbus HBCplus catalogue offering to airlines. The announcement was made in Hamburg this week at the Aircraft Interiors Expo (AIX).

"Reinventing IFEC is not just a goal; it's our mission," said Reza Rasoulia, Senior Vice President of the Aviation Business Unit at Hughes. "Our collaboration with Airbus demonstrates our commitment to delivering high-speed, reliable, and uninterrupted connectivity to airlines and their passengers across the globe. This partnership is a testament to our ongoing efforts to provide airlines with access to top-tier connectivity, underpinned by the Hughes cutting-edge network management and service provisioning."

Both companies are focused on delivering flexibility to airlines in terms of connectivity. This MoU is the first step for Hughes toward integration into the Airbus network of MSPs as a Ka-band provider, extending the Hughes IFC services to Airbus aircraft. Hughes and Airbus are exploring opportunities for other connectivity architectures and services, including Ku-band providers.

